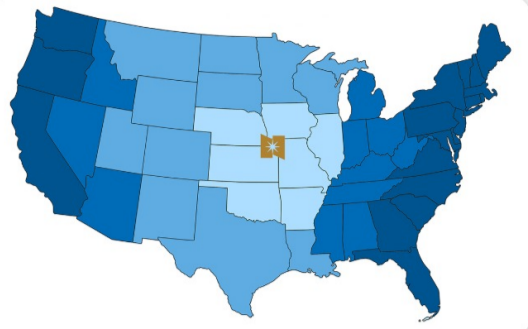


Let's get to the point

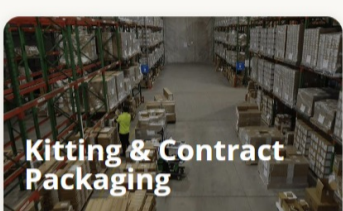
Midpoint saves you money

Your leading Kansas City based 3PL provides fast and affordable shipping, storage and eCommerce fulfillment services from the middle of the country where storage and shipping is cost effective and efficient.

Founded in 1988, Midpoint is family-owned and laser focused on providing exceptional Customer Service. Our Account Management teams help clients get started with quick connections, fast receiving and smart technology that allow customers to scale their business.


[Explore Our Services](#)
[Get a FREE Quote](#)

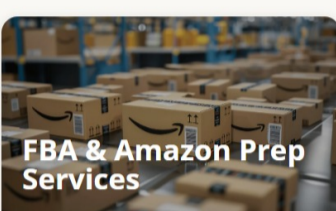
Fulfillment Services



Kitting & Contract Packaging

Custom assembly, bundling, and contract packaging designed to meet strict retail requirements.

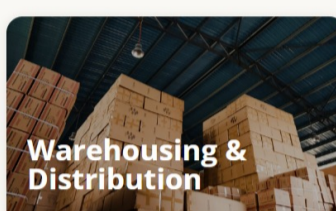
- High-volume project support
- Quality-controlled assembly

[Learn more](#)


FBA & Amazon Prep Services

We handle Amazon FBA labeling, bundling, and compliance — so you can focus on selling.

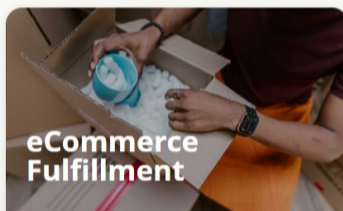
- Seller Central integration
- Zero compliance rejections

[Learn more](#)


Warehousing & Distribution

Secure, centrally located Kansas City warehouse with nationwide reach and flexible storage options.

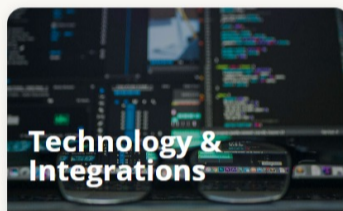
- Central US location advantage
- Cost effective nationwide reach

[Learn more](#)


eCommerce Fulfillment

Fast, accurate pick-and-pack solutions integrated with your online store.

- Fast order processing
- Multi-platform cart support

[Learn more](#)


Technology & Integrations

Seamless integrations with Shopify, BigCommerce, WooCommerce, and custom APIs.

- Real-time inventory sync
- Custom workflow automation

[Learn more](#)

About Midpoint National

For over three decades, Midpoint National has been a family-owned, trusted logistics partner in the Midwest. What began as a local book distribution company has grown into a full-scale 3PL service provider — delivering dependable warehousing, fulfillment, and shipping for clients across industries.

Our family-owned approach combines [modern logistics systems](#) with and personalized Account Management. From small brands to national distributors, Midpoint National helps businesses scale confidently with a partner they can trust.


[Learn More](#)
[Get a FREE Quote](#)

19

Years in Business

53.2%

Order Accuracy

533

Brands Served

13

Packages Shipped

Why Choose Midpoint



Central U.S. Location

Fast reach to both coasts with balanced shipping costs



Transparent Pricing

No peak surcharges, rates below Amazon's



API & Platform Integrations

Seamless connections with your systems



All-in-One Solutions

Kitting, FBA prep, and fulfillment under one roof



35+ Years Experience

Family-run with decades of proven expertise



Rapid Response

Same-day shipping and rapid customer service

What Our Clients Say

“I’m so impressed with the Midpoint team. They do what they promise, and they partner with us to help us be successful”

Julia Tunstall



Let's get to the point—35+ years of fulfillment expertise saves you money.

Put an experienced Midwest 3PL behind your brand's growth.

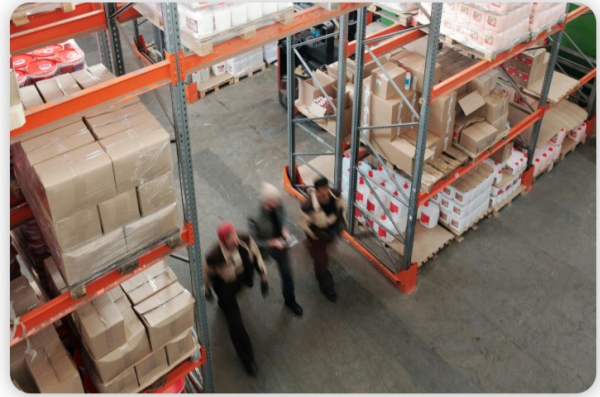
[Get a FREE Quote](#)
[Contact Us](#)

About Midpoint National

Our History

Midpoint National was founded in 1988 as a local book distribution company and has grown into a full-scale 3PL service provider. From the outset we built the business by creating customized IT systems and technology to meet unique client needs. This is a strength that allows us to attract major companies and organizations and provide them with innovative, flexible solutions.

The management staff at Midpoint National has extensive general management and consulting – as well as warehousing and distribution – experience. This industry knowledge is a key reason why Midpoint National's solutions are innovative and focused on the unique needs of each client.



Our Distribution Center

Our main objective is to ensure speed and accuracy in processing orders.



Space

Over 70,000 square feet of storage, order processing, call center and administrative space



Protection

Remotely-monitored fire and burglary protection throughout



Infrastructure

11 dock doors, 22-foot ceiling heights, automatic conveyors and 3,500 flow-rail picking locations



Backup

Backup inventory kept in an equally well-equipped supplementary warehouse containing 100,000 additional square feet

Let's get to the point—35+ years of fulfillment expertise saves you money.

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[Get a FREE Quote](#)
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Services

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Company

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1-800-228-4321
info@midpt.com

Kitting & Contract Packaging

Midpoint's flexible solutions provide fast, accurate kitting services for growing eCommerce brands that must meet retail trading partner's stringent requirements. From multi-pack bundling and subscription box assembly to detailed custom kit builds, our team handles every step with precision and consistency. Centrally located in the Midwest, we deliver organized, scalable kitting solutions that keep your products moving efficiently, avoid costly chargebacks and keep your customers satisfied.

Let's get to the point—Midpoint helps you manage the complexity, with speed, precision, and zero guesswork.

Whether you're managing multi-product kits, launching a new product, or preparing for national retail distribution, the last thing you need is complexity. Communication is key.



Midpoint's Account Managers streamline everything—**assembly, packaging, quality checks, and distribution**—so you get consistent, repeatable results every time.



What we support

- ✓ Multi-SKU kit assembly
- ✓ Event, promotional, and seasonal projects
- ✓ Employee onboarding kits
- ✓ Custom packaging + inserts
- ✓ Bulk distribution nationwide



Why Brands Choose Midpoint

-  Dedicated Account Managers
-  Fast turnaround, even on high-volume builds

-  Accurate, Quality Control-verified assembly
-  Transparent timelines and reporting

Your projects shouldn't slow you down—we make sure they ship exactly how you envisioned them.

Ready to Simplify Your Kitting & Assembly?

Stop worrying about missed deadlines and quality issues. Midpoint's Account Management team's handle your kitting projects with **precision, speed, and clear communication**. Get a free quote today and see how we can streamline your next project.

[Get a FREE Quote](#)
[Call Us Now](#)

FBA & Amazon Prep

We support eCommerce brands with reliable FBA Prep Services designed to meet Amazon's everchanging requirements and eliminate costly chargebacks. From labeling and barcoding to poly-bagging, inspection, and carton prep, our team ensures your products arrive ready for receipt—without delays or compliance issues. With our centrally located U.S. facility, we offer fast turnaround times and lower shipping costs to Amazon's national warehouse network. Midpoint Account Managers provide dependable communication throughout.

[Get Your FREE Quote](#)

Let's get to the point—Amazon compliance shouldn't be a headache or cost a fortune.

Amazon sellers know the drill: **strict FBA requirements, expensive storage fees, and costly non-compliance charges** can add up fast. If your current Amazon Prep center is slow, overpriced, or inconsistent, you don't have to settle.

Midpoint focuses on streamlining your operations to help scale your business efficiently. By taking the burden of logistics off your plate, we give you the freedom to expand your product lines, increase sales, and focus on what matters most — growing your brand.

Comprehensive Amazon Prep Services







We handle every FBA requirement, including:

- ✓ FNSKU Labeling
- ✓ Poly bagging, bubble wrapping, taping, and protective packaging
- ✓ FBA-compliant case prep & carton labeling
- ✓ Kitting and bundling for Amazon multi-packs
- ✓ Expiration date labeling and product safety prep
- ✓ Seller Central Account Management through delegate login
- ✓ Direct-to-Amazon palletizing, routing, and freight coordination
- ✓ Reworks for previously rejected or non-compliant inventory



*Whether you need simple label prep or full **Amazon kitting and bundle assembly**, we're equipped for fast turnaround and high accuracy.*

Why Choose Midpoint?

-  Avoid costly Amazon non-compliance fees
-  Reduce long-term shortage costs
-  Improve turnaround times
-  Prevent rejected shipments
-  Scale confidently
-  Spend less time prepping products

Just send your inventory—we take care of the prep, the compliance, and the shipment creation.

Ready for a Better Amazon FBA Prep Partner?

If your current FBA prep is slow, overpriced, or unreliable, it's time to switch.

Get a fast quote today and see how much Midpoint can save you money on FBA prep and storage.

[Sign Up Now →](#)

Warehousing & Distribution

With over 35 years of experience in warehousing and distribution, our Kansas City operation supports a wide range of programs —from shipping small parcel direct to consumer orders, to preparing pallets and full truckloads for nationwide distribution.

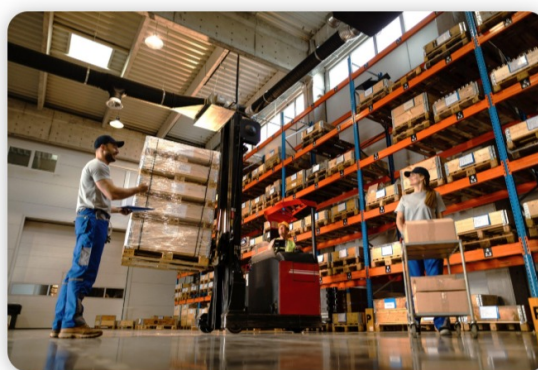
We receive, organize, and ship inventory with efficiency, leveraging our Midwest location for balanced transit times to both coasts and cost-effective carrier options. Whether your shipments move via LTL, small-parcel, D2C, or B2B, we keep your distribution running smoothly.

Let's get to the point—shipping and handling shouldn't be complicated.

At Midpoint, we keep it simple: you send the orders and we take care of the rest. Our trained team handles every step—picking, packing, quality checks, and shipping—with the accuracy and consistency your customers expect.

What you get

- ✓ Same-day or next-day order processing
- ✓ Professional kitting, packing, and custom packaging options
- ✓ Carrier-optimized shipping for the best mix of speed + cost
- ✓ Real-time visibility into order status



*We're built for high-volume corporate programs and ongoing distribution needs.
If it needs to be shipped, we make it hassle-free.*

Flexible Storage

Say goodbye to unpredictable storage costs. Midpoint offers flat-rate storage based on rack or flow locations — not by the cubic foot. With no peak-season surcharges and rates well below Amazon's, you'll save money while keeping your inventory accessible year-round.

Warehousing shouldn't lock you into rigid contracts or force you to pay for space you don't use. Our flexible, usage-based model adapts to your needs and volume month-to-month.



Why Choose Midpoint?

-  Transparent monthly billing
-  Simple, scalable rate structure
-  Pay only for what you use
-  Ideal for business with variable inventory levels

Whether you're storing a handful of pallets or supporting a nationwide fulfillment program, you'll get predictable pricing and room to grow.

Distribution That Actually Works for You

No rigid contracts. No surprise fees. Just reliable warehousing and distribution backed by 35+ years of experience. Let Midpoint handle the logistics so you can focus on growing your business. Get your free quote today.

[Get a FREE Quote](#)
[Call Us Now](#)

Contact Us

We want to hear from you

Name	Email Address
Subject	
Message	
10 + 15 =	<input type="text"/>
<input type="submit" value="Submit →"/>	

Get in Touch

Address

1263 Southwest Boulevard
Kansas City, Kansas 66103

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1-800-228-4321

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info@midpt.com



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info@midpt.com

Request a Quote

Let's get to the point—fast, simple, zero hassle.



What Services Do You Need? *

- Warehousing, Fulfillment, and Shipping
- Warehousing and Fulfillment of Orders
- Warehousing Only

Orders processed per month *

Storage Needed

- Less than 1 pallet
- 1-10 pallets
- 11-50 pallets
- 50+ pallets

[Next](#)

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